



## Formotion GmbH

Thilo Krumm (Executive Partner)

Bochumer Straße 4  
57234 Wilnsdorf  
formotion-gmbh.de

### Facts

Employees:	9
Production Locations:	1 in Germany
Production Facilities:	6 CNC machining centers
FollowUp Systems:	2
Sales:	1,6 Mio. € (2016)
Power Consumption:	140.000 kWh jährlich

## Negotiation basis with the energysim price calculator

Formotion GmbH, based in Wilnsdorf, presents itself as a strong partner in mould and tool making. Among other things, the company always endeavours to work as efficiently as possible with a high night-time running time of the machines. In addition to the automotive industry, the customer group also includes plastics processing throughout Germany and agriculture. Thus Formotion GmbH is broadly positioned and supports its customers with many years of experience and the courage to innovate. With specialisations in the fields of thermoforming tools, vulcanisation moulds, foam moulds, CAD/CAM/CNC milling, prototype production and 5-axis milling, the company can respond to the special needs of its customers and implement their wishes precisely.

Of course, the small company is also looking for such strong partners for its own needs. This is where statmath GmbH comes into play with the energysim price calculator. The initial situation at Formotion GmbH was that it had been a customer of the same electricity provider for a long time and that it had repeatedly committed itself to long-term contracts. The desire for transparency and own knowledge in this area arose more and more, in order not to be at the mercy of the suppliers as electricity consumers. With the installation of the application energysim and the check of the previous energy costs the assumption of Thilo Krumm, managing director of Formotion GmbH has been confirmed: the price was clearly above the fair market price, which could be determined with the online application. „We have always had the feeling that we pay too much for our energy supply. But in day-to-day business, there is simply no time to deal with them in detail. What we needed was a quick and easy solution that would allow us to build knowledge about our own data and consumption in order to be well informed about the energy suppliers“, says Thilo Krumm, summarising the situation.

The entrepreneur particularly liked the idea of obtaining information independently of all electricity suppliers. The approach of making the topic of power supply easily and quickly available to the customer in an easy-to-use online application is ideal, emphasizes the managing director.

„The quicker I can get to grips with an area and arrive at a result, the better it is for me and ultimately for our company“, Thilo Krumm explains the other advantages of energysim.

## Efficient energy data management in-house

This is precisely a requirement that statmath GmbH wants to meet. Customers should be able to efficiently keep an eye on their own costs and carry out planning. In addition, there is the advantage that the knowledge does not have to be outsourced, but only an online application is made available and the customer himself is the master of the data.

For Thilo Krumm, the result of his intensive work on this topic is clear: „We were able to approach our energy supplier offensively and address him. A good offer and savings far beyond the acquisition costs of the online application are a great success for us.“

Formotion GmbH set up the application through an intensive exchange with statmath GmbH and did not cause any problems. In addition to personnel and material costs, energy costs are also a major item in Formotion GmbH's expenditure book. Achieving savings here simply and quickly makes life much easier for the company. „Find the truth, come closer to the truth“, with this requirement Thilo Krumm went on the search for support and found what he was looking for at statmath GmbH.